

2023



2023

MEMBER BENEFIT PARTNERS

Smarter Choices for Small Business



SAVINGS * ACCESS * VALUE * INFORMATION

New Jersey Gasoline-Convenience-Automotive Association
615 Hope Road, Building 2, 1st Floor, Eatontown, NJ 07724
www.njgca.org | 732-256-9646

LETTER FROM NJGCA

Dear NJGCA Member,

Running a business is one of the toughest things there is, and there's never enough hours in the day to get everything done. One of the benefits of your trade association is that we put in the work for you to make it simpler to run your business.

When you're in need of a particular kind of service, you don't need to waste time scrolling through endless google results looking at services that don't fit your business, or that only cater to huge companies. All the companies in our MBP Program have been vetted by us and fellow NJGCA members.

The MBPs listed all deserve your first consideration when you require the services that they offer. These MBPs have all committed to supporting NJGCA and our goals. Even if you think you're happy with your current provider, we recommend you reach out to some of these companies and compare their offerings. In this economy any dollar of savings matters. Be sure to mention you're an NJGCA member, as you'll get exclusive rates, deals, or trials.

Please keep this brochure readily available so you can refer to it when needs arise. As part of our commitment to bringing you excellence, we ask you continue to provide us feedback on any services you receive from our partners. Our goal remains to maintain the highest standards for our members.

Thank you for your continued membership.

Sincerely,
NJGCA Staff

NJGCA STAFF



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Association Member Trust
— More Options. More Health.

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info@amt-nj.com



Please Contact World Insurance Associates
Phone: 800-763-6574
njgca@worldinsurance.com
[www.worldinsurance.com/
product/auto-services-insur-
ance](http://www.worldinsurance.com/product/auto-services-insurance)



Contact: Joe Amato Jr.
Phone: 800-763-6574 ext 412
njgca@worldinsurance.com
www.worldinsurance.com/njgca

HEALTH COVERAGE

Association Member Trust... More Options. More Health.

NJGCA in partnership with Association Member Trust (AMT) can help you manage the ever-increasing cost of Healthcare Coverage.

How AMT Works for You

When member businesses of the NJGCA join AMT, they get superior value and service from a self-funded, not-for-profit Benefits Trust that serves the needs of thousands of participating employer members. AMT's plans are designed to give small businesses more options with better service at lower cost. Healthcare consumers should expect and get more, so we put our profits into improving our plans, and, when possible, we pay dividends.

Why Become an AMT Member?

NJGCA members receive:

- The largest selection of competitively priced, self-funded health coverage plan options
- Access to the provider networks of **Horizon Blue Cross Blue Shield of NJ** and **Delta Dental of NJ**.
- Dedicated service people who help you with plan selection, service and claims.

Request an Online Quote Visit www.amt-nj.com and click on "Request a Quote." Our easy form will automatically generate several plan options for your review. Our representatives can advise you on selecting the right plan for your needs.

INSURANCE * WORKERS COMPENSATION

AmeriTrust Workers' Compensation -- One of the most successful NJGCA benefit programs has been the Workers' Compensation insurance program.

AmeriTrust Group, Inc., has a long history of serving the gasoline and automotive industries and has partnered with NJGCA for 20 years.

Workers' Compensation Program with Dividend Potential

NJGCA and World Insurance Associates LLC, have built a valuable relationship with AmeriTrust to provide a competitive workers' compensation program that pays dividends to eligible participating members.

Call or email Joe Amato Jr of World Insurance (800) 763-6574 ext 412 njgca@worldinsurance.com

INSURANCE * HEALTH * BUSINESS * GARAGE LIABILITY

World Insurance Associates LLC is a national insurance organization, with a specialty division dedicated to auto service and convenience store businesses.

Exclusive Insurance Programs for NJGCA Members

We offer all types of insurance for the auto service industry, including exclusive programs only for members. Our newest addition is our members-only **NJGCA Health Insurance program**, which is available to all members regardless of number of employees.

You can count on our team to deliver a full-service experience to include insurance needs analysis, coverage options best suited to your business needs, convenient pay plans, and loss control services.

Call or email Joe Amato Jr of World Insurance (800) 763-6574 ext 412 njgca@worldinsurance.com



Peter Gudzak
Direct: (732) 581-6001
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www.cbiz.com

our **business** is growing **yours**

INSURANCE * BUSINESS * GARAGE LIABILITY * HOME * AUTO

Why CBIZ Insurance?

CBIZ represents the finest companies in the industry and is positioned to negotiate with the most competitive insurance carriers. As a leader in the auto service/fuel dealers industry, we continue to provide solutions for service stations, c-stores, car washes, repair shops, auto body shops and wholesalers. We understand how to provide a cost effective, flexible and comprehensive insurance program for your business including a dividend program available to NJGCA members.

Multiple Services with a Single Focus: Your Success

Growth and Success. Efficiency and Profitability. It's likely these goals are top priorities for your business. It is also likely that the daily distractions of financial and employee issues diminish your ability to focus on those goals. CBIZ enables you to dedicate your time to critical business matters by providing custom solutions that help you manage your finances and employees. We offer clients exceptional quality and diverse capabilities with the personal attention your business needs and deserves, all with a single focus: your success.

Our business is growing yours

Contact Peter Gudzak at CBIZ today (732) 581-6001

INSURANCE * UNDERGROUND STORAGE TANKS

We are proud this year to be celebrating 30 years in the tank insurance business. 15 of those years as a member of the NJGCA. The road is long, and it won't be ending anytime soon.

We continue into 2023 with the same objectives that we've had since the beginning - helping members obtain pollution insurance and striving to offer reliable service beyond simply providing a policy.

This year has marked new opportunities for the owners and operators of underground tanks, including those tanks that are 30+ years old. For NJGCA members that are frustrated with high deductibles or overwhelming paperwork requirements to obtain insurance; give us a call or send us an email. We have new options for helping you.

In the past 15 years, one thing hasn't changed - NJGCA members still want the best tank insurance advice they can get. They want explanations about changes in the tank insurance market and in their policy. We've noticed some insurance companies limiting coverage and changing retroactive dates with little or no disclaimers. These changes are important, so we want you to know about them.

NJGCA members want the best tank insurance coverage they can get. All storage tanks bring on regulatory challenges and we have the experience to guide you through the process. We remain confident in a better future. We know that "hope" is not a good risk management plan. Trust is an important factor in every business. Our integrity and knowledge of this industry will make a difference.

DANA Insurance is proud to be a partner with NJGCA and to have served for many years on behalf of its members. We've provided tank insurance to thousands of tank owners and operators. We value working with every one of them.



Contact: Steve Dana
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www.dana-ins.com

EMV COMPLIANCE + SOCIAL MEDIA MANAGEMENT/MARKETING

Icon Payments specializes in offering all NJGCA Members two unique services: EMV solutions for gas pumps, and social media management.

EMV Solutions for Gas Pumps: Icon Payments provides state-of-the-art EMV solutions for gas pumps, ensuring that transactions are secure and customers' sensitive data is protected. Our EMV technology is fast, reliable, and easy to use, making it the perfect solution for gas stations and convenience stores.

Please call for a FREE consultation and explore if your station is compatible with our first-rate solution. NJGCA members will receive a preferential rates on our services, so call today!

Social Media Management: Icon Payments offers comprehensive social media management, designed to help businesses of all sizes improve their online presence and connect with customers. Our team of experts can help with everything from content creation to platform optimization, ensuring that your business gets the attention it deserves.

Want know more? Are you interested on how we can help you grow your online footprint? We are committed to helping businesses thrive in the digital age.

Give us a call for a FREE consultation and learn how we've helped many small businesses owners reach new patrons in the digital world!

ELECTRIC UTILITY SAVINGS

Lower your electricity costs today!

TMP Energy Solutions is the preferred energy consulting firm, professionally servicing NJGCA members for over ten years. As an NJGCA MBP, we are your "trusted source" in purchasing energy because we have your best interest in mind.

What TMP does for NJGCA Members?

- We create your businesses energy profile and establish your price to compare.
- We use your price to compare against current fixed-rate energy market pricing.
- We will submit your usage into our network of energy suppliers.
- We recommend the best available options, including the utility's variable pricing average.
- We stay engaged though out the term of the agreement to offer support & answer questions.
- We support the NJGCA Scholarship program.

Selecting TMP Energy Solutions is like having your own personal "NO COST Energy Consultant!"

- We have expert energy advisors with over 30 years of experience for consultation.
- We are supplier agnostic and use a non-bias approach that is price driven.
- No other energy broker or consultant will ever suggest returning you to the utility or that a competitor has a better offer. They just want to sign you up. Not us!
- Ask us how we can provide you with a layer of protection against scammers.
- Stop wasting time taking all those annoying phone calls from energy telemarketers.



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TMP INFORMATION SERVICES
TRUE "NO COST CONSULTANTS"

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CONTACT NJGCA AT:
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NJGCA PAC

The NJGCA Political Action Committee (PAC) is one of our most important tools in fighting for our industries. With 120 legislators all looking for campaign support, and their events running \$400+ each, we need all the support we can get to stary relevant and stay in the conversation. When you contribute to the NJGCA PAC, you enable us to show support and say Thank You to those legislators who have championed our efforts and stood by our side. Our contributions are small compared to those of our opponents, but legislators understand that our small contributions represent a giant effort to do our part to support them.

Even a \$100 donation will allow our association, and that means you and your business, to be more influential in Trenton. Money is support, and support is what gives us our foot in the door, makes us new friends, makes old friends stronger, and makes potential enemies think twice about trying to go after your business.

The strength of our association has always been our numbers, if everyone gives a little it will add up to a whole lot. You can make a contribution payable to NJGCA PAC and mail to 615 Hope Rd., Bldg. 2, 1st Floor, Eatontown NJ 07724.



CREDIT CARD SERVICES

Savings and Simplicity. **CardConnect is the endorsed full service credit card processor for active NJGCA members. NJGCA Members receive special pricing with guaranteed fixed rates, at only .20% and \$.04 per transaction!** Or, take advantage of the new CardConnect Cash Discounting Program (Small Surcharge Added to Sales Invoice) - Pay No Rates or Fees Ever Again!

As a national leader in payment processing, CardConnect tailored a program specifically for NJGCA Members. Process all credit cards, including Fleet cards, Guarantee Checks through Telecheck, one statement, next day funding, direct from the processing source. Special pricing on wireless terminals for your towing needs, and Point of Sale Systems with Barcode Inventory Tracking.

CardConnect Provides NJGCA Members:

- Cash Discounting Program
- Free Terminals
- EMV Chip and PIN Compliance
- Easy Pay at the Pump Integration.
- Next Day Funding, All Bank and Fleet Cards.
- Point of Sale Systems with Barcode and Inventory Control.
- Easy to Read Statements.
- No Hidden Fees
- Personalized and Responsive Customer Service.

In a contract or have Pay at the Pump conversion fees?? CardConnect will pay up to \$ 250 to switch!

* If you are paying too much for service, or, are interested in a no obligation rate review, please reach out for a complimentary consultation.*



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Learn more at
www.autopartinternational.com



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zdaly.com



AUTO PARTS SUPPLIER

Autopart International is a proud partner of NJGCA, offering members exclusive promotions, preferred pricing and rebate programs.

In addition to being a leading provider of aftermarket auto parts, we now also offer the entire World Pac selection of OE, OEM & OES parts directly from your local AI store

When you choose Autopart International, you are partnering with local parts experts who are ready to support you and your business with the best service in the area.

To learn more, call your local Autopart International store today.

Blackwood	856.228.1129	N Plainfield	908.222.8270	Hamilton	609.689.9252
Newark	973.274.0109	Edison	732.452.1701	Rockaway	973.983.7595
Clifton	973.340.6512	Elizabeth	908.354.0129	Jersey City	201.369.1502
N Brunswick	732.249.0192	Pennsauken	856.910.7942	Lakewood	732.886.9532
Eatontown	732.222.2797	Hackensack	201.488.4187	Morganville	732.780.5724

FUEL PRICING SOFTWARE

Incredibly Powerful yet Simple Fuel Pricing Software with POS Integration.

What fuel pricing software solutions do you provide?

PriceEasy™ offers two different fuel pricing software solutions. We offer a powerful mobile app and a browser based desktop solution to help you determine your optimal fuel pricing. We can integrate with your POS and push pricing directly to your station.

How does your fuel pricing software work?

We include your competitors' gas prices so you can see exactly how they are pricing their fuel. This data is updated every 4 hours and is more accurate than any fuel pricing available. Our software will geographically locate your site and help you to identify the top 10 competitors for each of your site locations. You can then finely adjust your fuel pricing to make sure you are within range of your competitors. You can set fuel pricing rules based on your margins and your competitors' gas prices to always be a penny or two under. Our app will also suggest to you an optimal fuel price based on these settings.

Do I get updates when my competitors change their fuel pricing?

Our mobile app will send you alert notifications when your competitors update their fuel prices. This is to ensure that you are always aware of their pricing strategies. You can then push the pricing right to your POS with POS integration remotely from our app.

What is the average increase in revenue using your fuel pricing software?

We have seen an increase in 2-5% in additional profits per site location.

What is the cost for your fuel pricing software solution?

As little as \$15 per month per site.

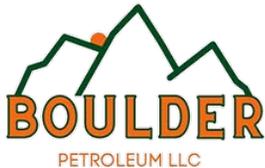
Is there a trial version for the PriceEasy™ Mobile App?

Yes. Download the mobile app from the app store and use the code "SELLMOREFUEL1" to get a 30-day free trial of the mobile application. You can cancel at any time. Or contact us directly to see what we can do for NJGCA members.





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BoulderPetroLLC@comcast.net

COMPLIANCE UST, VAPOR RECOVERY TESTING, PUMP CALIBRATION

ATS Environmental can help you through the EPA / NJDEP changes and we make NJ compliance testing easy and affordable for NJGCA members. Our “Gold Program” is offered exclusively to NJGCA members. Benefits include:

- Discounted pricing for NJGCA members on all services including monthly inspections, annual testing and tank cleaning services.
- Monthly compliance inspection packages including annual testing and remote monitoring all in one low monthly price.
 - Free annual API fill port lid painting included during annual compliance testing.
 - Free annual verification and documentation of overfill prevention devices included during annual compliance testing.
- All NJGCA members receive free tracking and reminders of important testing deadlines to eliminate unnecessary questions from NJDEP or County Health Departments.
- We respect and understand the importance of your business. We schedule your testing during the most convenient time of your operation.
- Free compliance screenings for new NJGCA members.

Services

- Monthly Compliance Inspections
- Annual Compliance Testing
- Containment Testing & Repairs/Replacements – spill buckets & piping sumps
- Stage II Decommissioning
- ATG repairs & installation
- Tank Tightness testing
- Cathodic Protection testing
- Maintenance & Repairs
- Fuel Quality Testing, Treatment, and Tank Cleanings

COMPLIANCE UST, VAPOR RECOVERY TESTING, PUMP CALIBRATION

Boulder is a family-owned and multi-faceted petroleum contractor that is licensed in the state of New Jersey. We are members of N.J.G.C.A. and Petroleum Equipment Contractors Association (P.E.C.A).

Installation and Removal:

Boulder has installed, removed, and decommissioned USTs and ASTs systems.

Repairs and Maintenance:

Boulder has the capability to project manage any job big or small, site development, installation of emergency generators, concrete flat/footing work, fuel verification, marina fuel services.

We are a certified mechanic to repair STP sumps and UDC pans or boxes that has failed hydrostatic testing with Armor Shield.

Service and calibration of dispensers.

Monthly & Annual Compliance Testing:

Hydrostatic testing, monthly inspections, Annual Testing, tank tightness testing for commercial/residential real estate transactions and insurance certification.

COMPLIANCE UST, VAPOR RECOVERY TESTING, PUMP CALIBRATION

C-3 Technologies provides a full line of services to support owners and operators of underground storage tanks in NJ. These services include:

- **Annual Compliance Testing** – Tanks, Lines, Vapor Recovery and Cathodic Protection Testing
- **Monthly Compliance Program** – The original and most comprehensive compliance program in the industry.
- **Maintenance Services** – Equipment service including dispensers, monitoring systems submersible pumping systems and lighting.
- **Construction Services** – Full line of construction services from tank installations to spill bucket replacements.
- **Calibration** – Fuel Dispenser Calibration
- **License and Permitting Assistance** – Assistance with UST Registrations, General Air Permits, and Community Right to Know Surveys
- **NOV Resolution** – Guidance and assistance with the resolution of Notices of Violation issued by NJDEP
- **Vac Truck Service and Waste Disposal**

Member of NJGCA, Petroleum Contractors Equipment Association, Petroleum Equipment Institute, National Association of Corrosion Engineers and NFPA

COMPLIANCE UST, VAPOR RECOVERY TESTING, PUMP CALIBRATION

OWL Services is the premier sales, installation, program management and service provider to retail, commercial, fleet, aviation and marine, and emergency power generation companies across the U.S.

With 33 offices and distribution centers and more than 1,400 field service professionals, OWL delivers on a service platform that includes construction, compliance and testing, maintenance and repair, modernization and re-imaging, and EV charging solutions to keep businesses and people moving 24 hours a day, 7 days a week, 365 days a year.

OWL Services' companies have received numerous awards over the years for exemplary customer service. Most recently it was the recipient of EVgo's Deployment Excellence Award in its first-ever class of awardees in the National EV Charging Recognition Program.



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COMPLIANCE UST, VAPOR RECOVERY TESTING, PUMP CALIBRATION

Salomone has earned a reputation within the petroleum industry of building and maintaining high quality service stations for nearly 50 years. We are proud to offer our "Testing with Integrity" UST Compliance Program. Our services include:

- All aspects of compliance testing including tanks, product lines, vapor recovery, leak detectors, dispenser shear valves, spill containment, overfill verification and release detection functionality.
- All NJGCA members receive free access to our compliance database, where you can securely access your test results and key compliance site data for all of your facilities at any time.
- In-house Class A and B Operators and training for Class C operators.
- Same day repairs, eliminating multiple site visits and more importantly, reduced downtime.
- Tank cleaning, fuel sampling and testing, fuel polishing, and treatments.
- Extended Offerings: NJDEP interaction and enforcement action mitigation, assistance with UST Registrations, General Air Permits, SPCC plans Right-to-Know Surveys, 14-day notifications to the NJDEP, Seven Day Investigation compliance, completion of installer certification for new UST installations or returning out-of-service USTs to service, release response plans, and substantial modification permit applications.

Call us and be certain your UST compliance program is working to protect you and your property.

COMPLIANCE UST, VAPOR RECOVERY TESTING, PUMP CALIBRATION

Since 1959, Spark Contractors has been providing services to privately owned businesses, general contractors, marinas, major oil companies, municipalities within New Jersey and nearby states, as well as the State of New Jersey itself and the US Government. Trust us to work with you on your project, knowing you can depend on our broad knowledge and expertise that only comes from over five decades and 4 generations of experience. We offer:

- Installation and maintenance of underground and aboveground tanks, piping and dispensing equipment for commercial, industrial, military, government, FBO and retail fueling facilities.
- Tank cleaning, fuel sampling and testing and treatments.
- Annual Compliance Testing and Monthly Walkthrough Inspections.
- ATG installation, calibration and certification (Veeder Root, Incon, Omntec, Ronan)
- Meter calibration (proving, custody transfer, retail)
- Stage 2 decommissioning and Air Permitting Assistance.

NJ Licensed Electrical Contractor #34EB00831000



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ENVIRONMENTAL SERVICES - LSRP AND SITE REMEDIATION

The NJGCA and Environmental Alliance, Inc. (Alliance) continue to advocate for your business, and alleviate your concerns/worries with: NJDEP enforcement actions; property assessments and investigations; closing outdated UST systems; and performing site remediation. Alliance is a local, full-service environmental consulting and engineering firm specializing in:

- Consulting/Addressing NJDEP Notices
- Site Sampling & Monitoring (soil, soil vapor, groundwater)
- UST System Oversight, Investigation & Closure
- Licensed Site Remediation Professional (LSRP) Services
- Insurance Claim Support & Litigation Support Services
- Real Estate Due Diligence Services: NJ Preliminary Assessments, Phase I / Phase II Environmental Site Assessments (We are Approved with Numerous Lending Institutions)
- Turn-key Site Remediation Solutions Customized to your Property Conditions
- Permitting & Regulatory Compliance Assistance

EXCLUSIVE NJGCA MEMBER BENEFITS:

- A discounted rate schedule
- Complimentary review of NJDEP documents and evaluation of your property by senior staff
- A knowledgeable, local staff (including LSRPs), that keep tabs on the ever-changing NJ regulations and guidance documents
- We will always have your best interest in mind; offering practical solutions

ENVIRONMENTAL SERVICES - LSRP AND SITE REMEDIATION

LISKO Environmental, LLC is a full-service environmental consulting firm focused on assisting New Jersey business owners and operators with environmental compliance. We offer a straightforward approach to site assessment and remediation. Our services include:

- LSRP Services
- Regulatory and Mandatory Deadlines
- Case Closure
- UST Closure and Remediation
- Preliminary Assessments, Remedial Investigations
- Forensic Release Date Investigations, Expert Reports, Litigation Support
- Phase I/Phase II Site Assessments/Environmental Due Diligence

If you've been dealing with an environmental problem for years and it seems like there is no end in sight, contact Jonathan Lisko today for a free consultation on your case.

ATLANTIC PAYMENTS GROUP

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FREEWIRE

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gwarnock@freewiretech.com
www.freewiretech.com

ATM SALES/SERVICE

Your One-Stop-Shop ATM Partner:

- ✓ Free ATM Placement and 24/7 monitoring, servicing, and loading
- ✓ 20+ years of industry experience with best-in-class service and processing
- ✓ Nationwide footprint to service a diverse landscape of clientele
- ✓ Multiple different solutions to fit each individual customer
- ✓ **Contact us today to find the best option for you!**



ELECTRIC VEHICLE CHARGING & ENERGY SERVICES SUPPLIER

FreeWire, with British Petroleum as its largest investor, delivers **battery-integrated ultrafast EV charging** that's an ideal fit for Petrol Stations and C-Stores as its deployed without the added costs of construction or infrastructure upgrades. Our Boost Charger features built-in energy storage and easily connects to your existing power infrastructure. Consult with a FreeWire Representative to learn about the incentives available in your area.

Product Highlights



Quick Deployment

Start charging in weeks rather than months. Boost allows for rapid deployment with no additional infrastructure or permitting necessary.



Minimal Cost

Battery integration mitigates infrastructure upgrades and costly demand charges



Offer a Premium Service

Create a positive customer charging experience by fast, convenient charging at a low cost.



Turnkey Installation

FreeWire delivers end to end services, easy installation and built-in flexibility to relocate as necessary.

For more information contact FreeWire or visit us at www.freewiretech.com





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Contact: Marty Glick
Phone: 631-962-2400 x1101
mglick@thencd.com
www.theNCD.com



Contact: Ebbie Ashabi
Phone: 201-417-0155
ebbieashabi@aol.com

Specialized lenders, faster access to capital

Lendingcapital’s loan search program with over 20 + lenders from term loans to lines of credit commercial real estate and everything in between, our marketplace of specialized lenders across multiple industries gives our customers easier, faster access to capital...no fees, no effect on your credit.

Better approval rates, happier customers

Not all customers are created equal, so we work with diverse funding partners that specialize in each industry and truly understand their specific needs to deliver higher approval rates and better credit options, our algorithms are we pick up the phone and call you for discovery.

Subprime to A-rated from 5k to 5 million + Serving a wide range of borrowers *including gas stations.*

CONVENIENCE STORE DISTRIBUTOR

Proudly:

- Delivering 5 Days Per Week
 - Selling 17,000+ Different Items
 - EDI Ordering Compatibility
 - Attentive Sales Professionals
 - Hosting Multiple Seasonal & Virtual Trade Shows
 - Offering:
Expanded Foodservice Programs
Including: Exclusive Mighty Chicken turn-key program, Pizza, Rollergrill, Sandwiches, Salads & Grab-and-Go options
 - Hot & Cold Beverage Programs: Proprietary Island Coffee, Green Mountain & Chock Full of Nuts as well as Iced, Frozen and Cold Brew Programs
 - Comprehensive Premium Cigars, OTP, CBD, & Vape Programs
 - Fee-based Marketing programs.Merchandising Support & Store Planning
- & so much more...**

Thanks NJGCA Members!

CONVENIENCE STORE DISTRIBUTOR

Quick and Fresh (Q&F) is a new, bold, innovative approach to the convenience store retail business. Quick and Fresh provides Savings, Solutions, and Services to all its branded members.

Quick and Fresh intends to elevate the competitive landscape of the C-Store market. We are in the process of expanding our footprint in the state of New Jersey and beyond. Our team has more than 35 years experience in retail marketing and we are focused on consumer demand for immediacy, quality, and fresh products.

Quick and Fresh is committed to build an exciting, strong, and modern brand of C-Stores. By being a member of Quick and Fresh you can enjoy the benefits of pre-negotiated group pricing and lower cost of goods, better discounts and rebates from manufacturers. Let us do the work for you! Join us and become a new member of Q&F brand Convenience stores.



Petroleum Pros for 4 Generations®

**340 4th Street,
Ewing, NJ 08638-2750
Contact: Chris Schmid
Phone: 1-800-400-7154**

c.schmid@houghpetroleum.com
www.houghpetroleum.com



**800 Roosevelt Ave.,
Carteret, NJ 07008**

**Contact: Rick Ciociola
Phone: 732-969-9200
Cell: 732-347-2013**

rciociola@primelubeinc.com

MOTOR OIL AND LUBRICANT SUPPLIERS

Hough Petroleum is a full-service commercial fuels and lubricant supplier operating a state-of-the-art bulk and packaged goods facility, centrally located to serve all of New Jersey, Eastern Pennsylvania and Northern Delaware. In addition to our Gulf & Shell branded lubricants, our private label offering, Advantage, ensures we can offer you a quality product at a competitive price! Our full line of offerings includes Passenger Car Motor Oils, Heavy Duty Engine Oils, Synthetic Oils, Transmission Fluids, Antifreeze, Grease, Gear Oils, Windshield Washer Fluid, Diesel Exhaust Fluid, Mineral Spirits, and Oil Dry. Hough Petroleum also offers bulk tank package programs for both lubricants and commercial fuels.

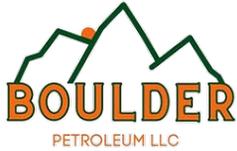
Hough Petroleum has the experience and technical knowledge to support your needs. Hough Petroleum has been providing quality lubrication products and superlative service since 1945. At Hough Petroleum, “Large Enough to Meet Your Needs, Small Enough to Care” is not just a slogan, it’s a way of life.

MOTOR OIL AND LUBRICANT SUPPLIERS

Located in Carteret, New Jersey, Prime Lube offers the lubricant and antifreeze brands you know and trust, including products from Chevron, Shell (Shell, Pennzoil and Quaker State), Castrol, Petro Canada and our own API-certified Prime Plus product line, for a wide range of automotive and heavy-duty lubricants. We make it a priority to ensure that all of our products meet the highest quality and integrity standards so that our customers can be certain they will work the right way every time. Additionally, Prime Lube manufactures and packages Blue Sky DEF at our facility in Rahway, NJ.

Prime Lube is about more than just great products. Our extensive resources allow us to offer timely, dependable and reliable service to meet almost any customer need. At the same time, as a family-owned and operated company, we understand the importance of having that personal touch. That’s why we also provide top-notch customer service and industry-leading expertise with a host of product, market and engineering specialists on staff to assist our customers throughout the process and answer any questions they may have in order to give them the peace of mind.

At Prime Lube, we are the lubrication experts



Contact: Anthony Tedeschi
 Boulder Petroleum, LLC
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 Farmingdale, NJ 07727
Phone: 732-751-0153
Fax: 732-751-0154
BoulderPetroLLC@comcast.net

TANK AND PUMP REPLACEMENT

Boulder is a family-owned and multi-faceted petroleum contractor that is licensed in the state of New Jersey. We are members of N.J.G.C.A. and Petroleum Equipment Contractors Association (P.E.C.A.).

Installation and Removal:

Boulder has installed, removed, and decommissioned USTs and ASTs systems.

Repairs and Maintenance:

Boulder has the capability to project manage any job big or small, site development, installation of emergency generators, concrete flat/footing work, fuel verification, marina fuel services. We are a certified mechanic to repair STP sumps and UDC pans or boxes that has failed hydrostatic testing with Armor Shield. Service and calibration of dispensers.

Monthly & Annual Compliance Testing:

Hydrostatic testing, monthly inspections, Annual Testing, tank tightness testing for commercial/residential real estate transactions and insurance certification.

TANK AND PUMP REPLACEMENT

Salomone has earned a reputation within the petroleum industry of building and maintaining high quality service stations for nearly 50 years. We are proud to offer our "Testing with Integrity" UST Compliance Program. Our services include:

- All aspects of compliance testing including tanks, product lines, vapor recovery, leak detectors, dispenser shear valves, spill containment, overfill verification and release detection functionality.
- All NJGCA members receive free access to our compliance database, where you can securely access your test results and key compliance site data for all of your facilities at any time.
- In-house Class A and B Operators and training for Class C operators.
- Same day repairs, eliminating multiple site visits and more importantly, reduced downtime.
- Tank cleaning, fuel sampling and testing, fuel polishing, and treatments.
- Extended Offerings: NJDEP interaction and enforcement action mitigation, assistance with UST Registrations, General Air Permits, SPCC plans Right-to-Know Surveys, 14-day notifications to the NJDEP, Seven Day Investigation compliance, completion of installer certification for new UST installations or returning out-of-service USTs to service, release response plans, and substantial modification permit applications.

Call us and be certain your UST compliance program is working to protect you and your property.



Contact: John Lynch
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Fax: (973) 305-0510
Mobile: (973) 417-5416
jlynch@salomone.com
www.salomone.com

TANK AND PUMP REPLACEMENT

Since 1959, Spark Contractors has been providing services to privately owned businesses, general contractors, marinas, major oil companies, municipalities within New Jersey and nearby states, as well as the State of New Jersey itself and the US Government. Trust us to work with you on your project, knowing you can depend on our broad knowledge and expertise that only comes from over five decades and 4 generations of experience. We offer:

- Installation and maintenance of underground and aboveground tanks, piping and dispensing equipment for commercial, industrial, military, government, FBO and retail fueling facilities.
- Tank cleaning, fuel sampling and testing and treatments.
- Annual Compliance Testing and Monthly Walkthrough Inspections.
- ATG installation, calibration and certification (Veeder Root, Incon, Omntec, Ronan)
- Meter calibration (proving, custody transfer, retail)
- Stage 2 decommissioning and Air Permitting Assistance.

NJ Licensed Electrical Contractor #34EB00831000



1307 14th Ave., Dorothy, NJ 08317

Contact: Brent Ruga

Phone: 609-476-2175

Fax: 609-476-2702

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www.sparkcontractors.com



582 Fairfield Road, Wayne, NJ
07470

Contact: Edward De Zuzio

edward@butlersignco.com

Phone: 973-633-5757

Fax: 973-633-7449

www.butlersignco.com

GENERAL SIGNAGE NEEDS

In February of 2022, a close associate of Salomone was faced with a family emergency that ultimately would have closed his business of 43 years. After a few late night sessions and in typical Salomone fashion, the company was purchased, retaining all equipment, employees, knowledge and industry experience. As we approach our one-year anniversary in ownership of Butler Sign Company, we would like to introduce you to our expanded abilities.

- Installation and Service of price changer signs
- Fabrication and Repair of damaged canopies
- Zoning and Permitting for ground up sign projects
- Installation, Maintenance and Service of:
 - freestanding pylon signs
 - building signs
 - canopy signage and lighting
 - underlighting, area lighting and architectural lighting
 - fluorescent, LED, halogen, mercury vapor and LED retrofits for all lighting needs

Butler Sign Company has established relationships with Watchfire, Daktronics and Optec for digital signage and price changers. Butler Sign Company has also formed alliances with Everbrite, Blair and Pro Signs for fabrication on National Accounts. With the aptitude for custom one-off signage, and fulfilling the needs of regional accounts, the experienced staff and service techs are ready and willing to serve all your needs. Please contact us directly or reach out to Butler Sign Company for new work, service, maintenance or retrofits.



Working With An Excellent Vendor?

Let Us Know!



We are always looking for new additions to our MBP brochure to help you run your business to the best of your ability.

If you work with a vendor that you would recommend to a friend, why not recommend them to your fellow association members!

Email Nick De Palma at Nick@njgca.org to inquire about the program today!



www.AdvancedSolarnj.com
Toll Free Phone: 1-855-Sun-ny-40
Office Phone: 732-396-8277

ABLE-TECH

information management services

Able-Tech Information
Management
PO Box 389
Little Silver, NJ 07739

Contact: Dan Goff, Owner
Phone: 800-231-9969
abletech@verizon.net

SOLAR

Advanced Solar and Energy Solutions and sister company, Is the First One Stop Developer, with over 35 years of experience in:

- Energy Efficient
- Design and Builder of commercial property.
- Licensed Electrical Contract
- First with Gas Station explosion proof installation, complete addition.
- We design charging stations which includes site layout, Engineering design.

We normally get all your money back with rebates programs. We offer complete design and build service. We also have a complete division of maintenance program, and an emergency hotline that can handle any problem. We are a multi licensed Electrical, HVAC and building etc. We are truly a One Stop Company that can take care of all your needs. New construction, renovations, maintenance, Valued Engineering, Agricultural, and Manufacturers Guarantee services all packed into one. Let us upgrade you fully and eliminate your biggest expenses.

One company on call. We do it All.

MANAGEMENT SOFTWARE, COMPUTER NETWORKING, BUSINESS CONSULTING, ACCOUNTING PROGRAM SOLUTIONS & VIDEO SECURITY

ABLE-TECH has been involved in the gasoline, auto repair, and c-store industries for over 30 years, providing the following products and services:

MANAGEMENT SOFTWARE & COMPUTERS

Able-Tech provides onsite installation, training, and data conversion services for a variety of software programs. Whether you have a repair shop, c-store, or gas-only facility, our industry-specific approach assures you of getting the most from computer-based management.

Our systems are scalable to fit the needs from single-site dealers to jobber-wholesalers.

We offer Quickbooks customization and training. Repair shops can learn to use Quickbooks as a stand-alone workorder solution or interfaced with existing repair shop programs.

Able-tech is an authorized reseller of Hewlett Packard business-class computers and associated hardware.

BUSINESS CONSULTING

Sharing extensive industry experience, we help owners with bookkeeping, business management, profit analysis, inventory shrink review, theft evaluation and prevention, and buy/sell advice.

VIDEO SYSTEMS

Our solutions encompass traditional or hi-resolution systems, interfacing with POS and ATM transactions, plus sound recording. We also service or upgrade existing systems.



Contact: William McCabe
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 (800-247-8721)
billmccabe@ssveusa.com
www.airusa1.com



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fbrennan@brennanlaw.org
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Contact: Mauro G. Tucci Jr.
Phone: 973.530.2088
mtucci@csglaw.com

Contact: Michael K. Plumb
Phone: 973.530.2148
mplumb@csglaw.com

SERVICE STATION VENDING

SELF SERVICE REVENUE PRODUCING PRODUCTS

Service Station Vending Equipment (SSVE) was founded in 1983, and we recently celebrated our 30 year anniversary of service to the gasoline industry.

We have never lost sight of what is important to YOU. We offer the highest level of service in the industry. Our loyal, dedicated, hardworking technicians average 15 years of service. We presently service thousands of retailers of all sizes.

NJGCA Members ONLY discounts applied.

LEGAL SERVICES

The Brennan Law Firm has built a reputation for over 25 years for providing the highest level of professional excellence, integrity, and responsiveness. With a client centered practice that prides itself on its personal attention to each matter, the firm focuses upon several key areas of legal work including:

- Petroleum Law including Petroleum Supply/ Dealer Agreements and Leases;
- Environmental Litigation;
- Cost Recovery Actions for cleanup costs against prior owners, tenants, and insurance companies;
- New Jersey Spill Act claims;
- Complex Commercial Litigation;
- Insurance Coverage Disputes;
- Regulatory Affairs before the NJDEP and NJDOJ;
- Commercial Business Transactions;
- Purchase and Sale of Real Estate and Businesses (particularly those involving environmental issues);
- Commercial Financing;
- Commercial Landlord/Tenant Matters;
- Commercial Collections.

Complimentary Initial Consultations and Preferred Rates for all NJGCA Members.

LEGAL SERVICES

A powerhouse business and public policy law firm, Chiesa Shahinian & Giantomasi PC understands the unique challenges facing New Jersey's gasoline, convenience retail and automotive sectors – and, drawing upon the collective insight of our more than 160 attorneys, seeks to drive innovative and enduring solutions. Retail service station owners and operators benefit from our attorneys' keen business acumen and multidisciplinary approach to client engagements involving:

- Environmental Compliance & Litigation
- Real Estate, Development & Land Use
- Litigation & Liability Claims
- Property Tax Appeals
- Franchise Law
- Employment
- Intellectual Property
- Regulatory & Government Affairs
- Government Investigations & White Collar Defense

To learn more, visit csglaw.com.



Are you fully taking advantage of your membership with NJGCA?

Our staff is trained to help you out of some of the toughest business situations a shop owner faces. Our Director of Member Services & Counsel Nick De Palma has helped NJGA members out of expensive fines and penalties sanctioned by state agencies such as Department of Labor, Department of Motor Vehicles, Weights & Measures, Department of Environmental Protection, etc.; that threaten to close businesses permanently. Membership at our association could quite literally keep your lights on. Let us help you through the dark and stormy seasons of your business.

Call today for more information: 732-256-9646

LEGAL SERVICES

The Horowitz Law Group specializes exclusively in the representation of Management in Labor and Employment matters. Mr. Horowitz is admitted to practice before numerous State and Federal Bars, including the United States Supreme Court, and has been selected as one of the Top One Hundred Labor Attorneys in the United States by the Labor Relations Institute. Mr. Horowitz lectures frequently on employment related issues, including Family and Medical Leave Act, work place harassment, Wage and Hour compliance, effective Hiring and Retention, drafting employee handbooks, and work place Anti-Discrimination laws.

We Specialize In:

- Negotiating Collective Bargaining Agreements
- Grievance and Arbitration Hearings
- Cases before the NLRB involving the National Labor Relations Act
- Litigating State and Federal cases on behalf of Employers, including, but not limited to: Title VII, ADA, ADEA, OSHA Compliance, The Fair Labor Standards Act (Wage and Hour), ERISA, the Davis Bacon Act, State laws against Discrimination, CEPA, and the Prevailing Wage Act.
- Preparation of Employee Handbooks
- Policies involving drug and alcohol testing
- Employer Issues regarding Absenteeism and Leave of Absence
- Guidance on effective hiring, discipline, and termination of employees.
- Vaccination Policies

WASTE TIRE REMOVAL

Looking for a reliable waste tire removal company? Look no further than Phoenix Rubber! We offer both high-frequency pickups and one-time pickups, and our computer-driven admin ensures seamless and hassle-free service. As a fully NJ DEP licensed and permitted company, we pride ourselves on offering the most professional delivery of this service in the industry. Say goodbye to the headache of waste tire disposal and let Phoenix Rubber take care of it for you. Contact us today to schedule your pickup and experience the peace of mind that comes with working with the best in the business!

We Offer:

- One-time Pickups
- Fully Automated Ongoing Service

At competitive pricing packaged with friendly, professional service.



49 Route 202
P.O. Box 13
Far Hills, NJ 07931

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Office: 973-789-8300
shorowitz@horowitzlawgroup.com



22 Howard Boulevard |
Suite 204
Mount Arlington, NJ 07856
Phone: (973) 659-4010
info@phoenixrubber.com

SPILL CONTAINMENT AND SHOP SUPPLIES



Contact: Charles Carney
Office: 800-233-1959, ext. 2520
sorbentinfo@oildri.com
www.oildri.net

Oil-Dri offers absorbent products to clean up common automotive spills and help comply with OSHA and EPA safety regulations

Issue: In the United States, the total annual cost of slip/trip/fall injuries exceed \$60 billion and 95 million lost work days per year. They represent over 65% of all work days lost with an average exceeding a cost of \$20,000 per accident. *source: National Safety Council

Application: Many of these injuries are due to leaks and spills on flat surfaces in the workplace. Keeping floors clean and dry can be a key factor in preventing injuries, improving efficiencies and uninterrupted productivity.

Recommendation: Oil-Dri® sorbent products provide the tools to maintaining cleaner and safer working environments, thereby, reducing the risk of slip/fall accidents.



Oil-Dri Corporation of America has proudly partnered with NJGCA as the exclusive spill response solutions provider for New Jersey Service Station/Repair Center Emergency Response & Training Program for Class A, B, C Operators.

Contact: Charles Carney • 800-233-1959 Ext 2520 • sorbentinfo@oildri.com • www.oildri.net

GASOLINE AND DIESEL SUPPLIERS

Bellomo Fuel, Inc.

Contact: Ryan Ramsay
Phone: 908-486-3900 x 112
ryan@bellomofuel.com
www.bellomofuel.com

Bellomo Fuel is a full service fuel supplier that specializes in supplying independent fuel retailers. We partner with retailers to create flexible, custom supply agreements tailored to a location's specific needs. Please give us a call or email to discuss opportunities at your location.



GASOLINE AND DIESEL SUPPLIERS



GRATUS
GASOLINE DISTRIBUTION, LLC

Contact: Maurizio Lo Piccolo
Phone: (610) 202-9148.
mlp@gratusdistribution.com
www.gratusdistribution.com

Let us show you how your business will benefit from our strength. GRATUS is your go to supplier of top-quality Sunoco gasoline and motor fuels. We are able to offer top tier fuel products while maintaining small company accessibility. GRATUS' custom-tailored support allows you the ability and confidence to grow your gasoline volume. By leveraging our team's 100+ years of retail fuel industry experience, along with a growing list of gas station partners, GRATUS is able to help put you in a strong position for future growth.





Serving the Small Businesses
That Serve the Motorist



Consumers Oil Corporation

Established 1934
1473 Lambertson Road
Trenton, NJ 08611

Contact: Stacey L Fineburg
Phone: 609-394-8282
SLFineburg@ConsumersOil-Corp.com



Contact: Ebbie Ashabi & Carl
Braun
Phone: 201-995-1500
www.empnj.com
empnj@optimum.net

WHAT CAN NJGCA DO FOR YOU?

- | | |
|--|---|
| NJ Department of Environmental Protection | NJ Motor Vehicle Commission |
| • Accompany you to NJ DEP hearings | • PIF/ERF Licensing Assistance |
| • Information on avoiding costly penalties | • Accompany you to MVC hearings |
| • Exclusive, discounted training classes | • Training for PIF/INL and ERT licenses |

Have you been fined? Nick can help! 732-256-9646 or Nick@njgca.org

GASOLINE AND DIESEL SUPPLIERS

Consumers Oil Corporation has been exceeding expectations in gas delivery for more than 85 years and we'd like to discuss how we can partner with you to reach your goals. **We distribute ExxonMobil and Shell fuels.**

Third generation family owned and operated, we take pride in doing business the "old fashioned way," with a personal touch. Our strategy throughout the years has been to align ourselves with branded dealers who see the value of a quality brand. In fact, Consumers Oil Corporation proudly boasts more than 40 years as an ExxonMobil branded marketer and nearly as long with Shell.

Looking to sell or lease your location? Feel free to contact us. Consumers Oil Corporation is happy to work with you.

Based in Trenton, New Jersey, we own and supply stations throughout the state and in Eastern Pennsylvania markets. Our philosophy is simple: We believe in straight-forward, honest business dealings, offering competitive supply contracts and providing personal hands-on service.

GASOLINE AND DIESEL SUPPLIERS

Energy Marketing Partners (EMP) is an established branded motorfuels distributor supplying products and services to retail service stations and convenience stores.

EMP supplies branded Exxon, Mobil, BP, and Amoco products to retail outlets throughout NJ. EMP is expanding its services to offer additional major brands, unbranded supply contracts and other related services along the east coast.

Our team offers more than 50 years' experience in wholesale and retail petroleum marketing, convenience retailing and petroleum transportation.

EMP is committed to building a strong customer network by executing more efficiently than its competition.



Contact: Thomas Gennari
Phone: 908-938-1110
tgennari@ewingoil.com
www.ewingoil.com

Contact: Wayne Hummel
whummel@comcast.net



Contact: Kashmir Gill
Phone: 973-713-4050
kashmirkill@gillenergy.com
www.gillenergy.com

GASOLINE AND DIESEL SUPPLIERS

Liberty Petroleum was founded in 2000 by three veteran mid-Atlantic distributors with a straightforward goal: to level the playing field for independent retailers like you. Today, distributors are flying the Liberty banner at more than 400 distinctly-branded Liberty retail locations across the country from NJ and Louisiana to Kansas and Idaho.

We're constantly monitoring market developments, strengthening our supplier relationships in key areas of the country, and using Liberty's collective buying power to negotiate from a position of strength. This is especially true to lock in credit card rates that are substantially better than those offered by the major oil companies.

Our favorable formula pricing is tied to market indexes and our goal is to give you the insight to make better decisions and increase profitability. We offer one of the lowest prices on premium in the industry, and we're here to support your business so that you enjoy the freedom to compete.

In addition to our own-branded Liberty Fuel, we also distribute Citgo branded products as well as commercial buying capability.

GASOLINE AND DIESEL SUPPLIERS

Gill Energy is proud of the partnerships it has developed with the biggest petroleum brands in the world. With over 25 years of experience as a successful retailer of branded and unbranded fuels, the firm brings a unique perspective to its wholesale business operations.

Those that choose Gill Energy as their fuel distributor know that they will get premium service, competitive rates on fuel and freight and reliable supply. The team at Gill Energy is driven by its passion for exceeding the expectations of each and every one of its customers and helping them realize their business's true potential.

The firm was able to provide 90% of its retail customers with fuel during Hurricane Sandy, an accomplishment that was recognized by major media outlets such as *Bloomberg News* and *The New York Times* and solidified the firm's reputation for reliability and premium customer service.

We distribute Sunoco, BP, Amoco, Exxon, Mobil, Sunoco, Shell, Conoco, Phillips 66, Gulf and unbranded fuel.



340 4th Street,
Ewing, NJ 08638-2750
Contact: Chris Schmid

Phone: 1-800-400-7154
c.schmid@houghpetroleum.com
www.houghpetroleum.com



Serving the Small Businesses
That Serve the Motorist

GASOLINE AND DIESEL SUPPLIERS

Hough Petroleum is a full-service distributor of BP, Amoco, CITGO, Shell, Sinclair and Gulf branded motor fuels serving the needs of New Jersey, Pennsylvania, New York, Maryland, and Delaware gasoline retailers for over 75 years. Hough Petroleum can build flexible supply agreements to suit the needs of the gasoline retailer. Whether it is competitive pricing, capital investment, equipment upgrades, brand conversions or station renovations, Hough Petroleum can help.

Hough Petroleum is also aggressively pursuing opportunities to purchase or lease sites. Please call us if you are interested in selling or leasing your property.

At Hough Petroleum, "Large Enough to Meet Your Needs, Small Enough to Care" is not just a slogan, it's a way of life.

GASOLINE AND DIESEL SUPPLIERS

T&R Oil Company offers a variety of supply options to New Jersey retailers including Exxon, Mobil and CITGO branded gasoline and diesel Sub-jobbers are welcome

Call our office (973) 465-7701

Or contact Alex Tullo, tullo@tullotransport.com

Alex Tullo, Jr., alexjr@tullotransport.com

Dominic Tullo, dom@tullotransport.com



ExxonMobil

WHAT CAN NJGCA DO FOR YOU?

NJGCA is one of the most active trade associations in the state, fighting for your interests in Trenton every day. New Jersey has one of the nation's worst climates for small businesses, and it would be far worse if not for our advocacy for our industries. This includes:

- Self-serve legalization
- Right to Repair Expansion
- Opposing the ban on gas-powered cars
- Lower Unemployment Insurance Taxes
- Beer/wine in c-stores
- Stopping sales tax on gasoline
- Fighting catalytic converter thefts
- Opposing Internet Lottery
- Small biz grants during COVID
- Ban on below cost fuel selling
- Stopping a ban on c-stores selling vapes/ menthols
- Against a \$20 minimum wage
- Lower credit card fees
- NJ estate (death) tax repealed

**Have a question about legislation or want to get more involved? Call or email
Eric@njgca.org**

**Thank you for patronizing our
Member Benefit Partners!**

Your loyalty and support keep this Association strong!



**We are always here to help: Please call
732-256-9646**

**Remember, membership in a strong trade
association is one of the best business
investments you can make!**



Serving the Small Businesses That Serve the Motorist

New Jersey Gasoline-Convenience-Automotive Association
615 Hope Road, Building 2, 1st Floor, Eatontown, NJ 07724
www.njgca.org | 732-256-9646